**HEAD - MILK PROCUREMENT**

**Job Description**

* Maintain and increase quality & quantity of milk as per prescribed budget on annual basis.
* Guide team on attracting new agents and retain existing agents.
* Open new collection centres for milk on new and existing routes to increase milk procurement.
* Ensure implementation of company norms in chilling centres.
* Formation of new routes, cost maintenance, meeting material and manpower requirements
* Setting up systems to ensure continuous inflow of milk without any major breakdowns
* Coach/train two top performing CC heads to be competitive enough to handle all the operations of the region, if necessary, and look at planning to meet future expansion in region

**Desired background:**

* Graduate / Post Graduate with minimum 15-20 years of experience in the relevant field.
* Preferable from Dairy back ground and considered FMCG background candidates also.

**Technical/Functional Competencies:**

* Knowledge of competitors
* Knowledge of Milk Procurement prices
* Knowledge in composition of milk & factors effecting it
* Logistics management

**Package - Negotiable**